## **Materiality (Key Issues)**

To achieve "Our ideal vision for 2030" set forth in our medium- to long-term strategy, the Sustainability Promotion Committee has reviewed the materiality and key performance indicators (KPIs) to be addressed through the process shown on the next page, taking into account internal and external opinions. We will monitor the progress made with regard to the identified materiality annually as indicators of sustainability management in our Medium-Term Business Plan (2024–2026).

## Materiality Review Process

## Predict changes in external environment

Consider impact of external environment changes on our business

Identify materiality

Review key performance indicators (KPIs)

We discussed changes in external environment that affect society from a medium- to long-term perspective.

We analyzed the degree of impact from external environment changes on our business, categorizing them into risks and opportunities.

We reselected materiality with reference to disclosure guidelines.

We set key performance indicators (KPIs) for each identified materiality.

External environment	Risks	Opportunities	Materiality	Rackground of importance	Results			I/Dit	Corresponding SD
		Opportunities	Materiality	Background of importance	FY2021	FY2022	FY2023	- KPI*	Corresponding SDG:
Need for the further acceleration of efforts towards reducing greenhouse gases given that the movement towards realizing a decarbonized society is spreading worldwide	Increase in the costs due to stricter regulations related to the prevention of global warming     Increase in capital investments in response to the greater severity of nat- ural disasters	Improve competitiveness through the establishment of new low-carbon and decarbonization technologies for manufacturing     Improve corporate value and reputation through a proac- tive stance for the attaining a decarbonized society	Reduction of greenhouse gas emissions	Climate change and global warming are major issues that are also tied to the continuity of our business Initiatives to determine and reduce greenhouse gas emissions are important in terms of measures to combat global warming	7% increase	5% reduction	20% reduction	Reduce GHG emissions in FY 2030 by 23% over FY 2020	7 manuar   9 manuar   13 m
<ul> <li>Active engagement in environmental conservation is an important social responsibility that companies must fulfill</li> </ul>	<ul> <li>Serious environmental accidents have a significant impact on the environ- ment and society and hinder business continuity</li> </ul>	<ul> <li>Improve corporate value and reputation through environ- mental analyses-assessments, impact reduction, and environmental conservation activities</li> </ul>	Environmental conservation	<ul> <li>Initiatives to deal with environmental issues must be carried out proactively as it is a common challenge for humankind as an essential requirement in our business activities.</li> </ul>		Number of environ- mental accidents 1	Number of environ- mental accidents 1	<ul> <li>Achieve zero environ- mental accidents</li> </ul>	3 MATURE 12 0 C
Shift in perspective for evaluating listed companies' investment value to non-financial information, including ESG     Mandatory disclosure of human capital information in securities reports starting in FY 2023	information makes the company unat- tractive to investors  Insufficient human capital securing and development negatively impacts	Enhanced disclosure of non-financial information increases investor recognition and realizes increased corporate value     Securing diverse human resources and promoting human resource development increases employee motivation and corporate value	Strengthening of human capital	To enable the company to achieve sustainable growth and create new value, it is necessary that we secure a diverse range of individuals and cultivate such human resources accordingly.  Need to build workplace environments where people can work with psychological security by enhancing work-life balance and promoting health management and occupational satety and health.	-	16%	22%	Ratio of female gradu- ates in new university graduate hiring 30% or higher	4 ###   5 ###   8 ## 
Recognition that contribution to local communities is an important issue for corporate management	Lose the trust the local community in which the company is based makes it impossible to continue business activities	● Earn the trust of the local community in which the company is based, stabilize our business, and increase our corporate value	Contributing to local communities	<ul> <li>In order to coexist with local communities, we are responsi- ble as a company to engage in community-rooted activities that contribute to society and communications at our busi- ness locations and cultivate a relationship of trust with local communities.</li> </ul>	Implemented	Implemented	Implemented	<ul> <li>Carry out activities to contribute to society (Clean-up activities, factory tours, etc.)</li> <li>(At least once per year for each location)</li> </ul>	11 - 17 - 17 - 17 - 17 - 17 - 17 - 17 -
Recognition that continuously working to reinforce corporate governance and risk management functions is important for a company	accommodate the increasing sophistication of corporate governance leads to an impairment of corporate value in the medium to long term  • Violations of the law and scandals cause significant damage and, in some cases, negatively affect the company continuation  • Loss of profitability  • Deterioration of investment profitability  Deterioration of investment profitability	commitment to compliance  Increase our corporate value by increasing profitability through the further monitoring of important management	Strengthening corporate governance	<ul> <li>We need to reinforce our system of governance by accurately ascertaining changes in the external and internal environments, rapidly proceeding with decision making and the execution of operations, and aiming to realize management that is fair and highly transparent.</li> <li>We should improve the operations of our company-wide risk management system.</li> </ul>	-	-	Implemented sys- tematically starting in FY 2023	Carry out officer training (At least once per year for each officer)	17
Revision of the Corporate Governance Code in 2021     Continuation of the occurrence of quality fraud issues and material defects in terms of internal controls at listed companies			Thorough compliance	<ul> <li>It is important because violations of the law and scandals cause significant damage and, in some cases, regatively affect the company continuation</li> </ul>	Implementation of Internal Control Briefings for newly appointed managers     Holding of Ethics Committee meetings	Implementation of Internal Control Briefings for newly appointed managers     Holding of Ethics Committee meetings	Distribution of compliance-related email newsletters to managers     Implementation of Internal Control Briefings for newly appointed managers     Holding of Ethics Committee meetings	Raise compliance awareness     Strengthen aware- ness activities by Ethics Committee and Operational Audit Office (more than once per year)	10 min. 10 min. 17 d
Need for a robust supply chain to be built through cooperation transcending corporate and organi- zational barriers	political risks, changes in the world	Improve the level of trust customers have in the company by maintaining a stable supply     Reduce costs through planned production	Supply chain management	In order to stably provide higher quality products and services, we will need to build a robust supply chain extending from the suppliers of raw materials to the customers to whom we sell.  We need to lessen risks to society and the environment throughout the supply chain and realize business sustainability.  We should promote our BCP	-	-	Administer CSR questionnaires to suppliers	<ul> <li>Feedback on CSR questionnaires to suppliers</li> </ul>	**************************************
The market in the future will demand not just products that are compet- tive in terms of price and quality but also products that contribute significantly to the environment and society	Difficulty in securing sustainable sales as a result of misjudging next-generation market needs	Propose products and solutions that meet the specific needs of each customer Promote sustainable innovation that supports society	Promoting value-generating development	• It is important that the provision to the market of products and solutions that are environmentally-friendly and that meet the needs of clients help realizing a sustainable soci- ety, differentiates what we offer from what our competitors sell, and enhances the profitability of our cusiness.	patent applica-	Ratio of sales of environmental contribution products to total sales: 8.5%     Number of patent applications per year: 35	Ratio of sales of environmental contribution products to total sales: 10.3% Number of patent applications per year: 39	Ratio of sales of environmental contribution products to total sales: 12% or more     Number of patent applications per year: At least 40	3 Titl. 7 Titl. 1 Titl
Demand for ROE exceeding cost of capital and efficient management of capital	Deterioration of credit rating due to worsened financial condition Increased funding costs	Stable funding through good relationships with financial institutions     Business expansion through active investment in growth fields	Building and maintaining a sound financial foundation	●Enhancement of corporate value and shareholder returns	ROE: 9.2%	ROE: 2.0%	ROE: 3.6%	• ROE: 8% (2030)	
					Ratio of cross- shareholdings: 17.3%	Ratio of cross- shareholdings: 17.6%	Ratio of cross- shareholdings: 18.6%	Ratio of cross-share-holdings: 10% or less (2030) Inventory turnover period Maintained 3.0-3.5 months Operating profit: 3.3 billion yen (2026)	
					Inventory turnover period: 3.2 months	Inventory turnover period: 4.1 months	Inventory turnover period: 3.5 months		
					Operating profit: 3.9 billion yen	Operating profit: 1.3 billion yen	Operating profit: 2.3 billion yen		
Acceleration of globalization through world economic integration     Rising geopolitical risks	tic business	Acquisition of new customers and expansion of earnings through entry into overseas markets     Dailding new business models through global human resource development and cross-cultural human exchange	Promotion of globalization	Expansion into overseas markets with high growth expectations     Shirinking domestic market due to persistently low birth rate, aging population, and population decrease	Overseas sales ratio: 10%	Overseas sales ratio: 10%	Overseas sales ratio: 13%	Overseas sales ratio: 14% (2026)	

\*KPI target period is FY 2024 unless otherwise noted