For the year ended September 30, 2021

## Summary of Financial Results

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Results for the Year Ended September 30, 2021

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Results for the Year Ended March 31, 2022

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Summary of Consolidated Financial Results for the Year Ended September 30, 2021

## Consolidated Financial Results for the Year Ended September 30, 2021

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	Year ended September 30, 2020	Year ended September 30, 2021	Change	Change rate
Net sales	16,112	19,397	3,285	20.4%
Operating profit	914	2,312	1,398	153.0%
Operating profit percentage	5.7%	11.9%	+6.2pt	
Ordinary profit	925	2,322	1,396	150.9%
Profit	650	2,025	1,375	211.3%
Earnings per share (Yen)	73.99	230.27		

#### Earning for the Year Ended September 30, 2021, by Business

(Millions of yen)

		Year ended September 30, 2020	Year ended September 30, 2021	Change
Inorganic	Net Sales	6,576	7,310	733
Chemicals	Operating Profit	(50)	565	615
Specialty	Net Sales	7,591	9,288	1,697
Chemicals	Operating Profit	671	1,196	525
Leasing	Net Sales	456	457	0
Business	Operating Profit	269	266	(3)
Air- conditioning	Net Sales	1,057	1,926	869
Business	Operating Profit	(27)	258	285
Others	Net Sales	430	414	(15)
Others	Operating Profit	18	20	2
Total	Net Sales	16,112	19,397	3,285
	Operating Profit	914	2,312	1,398

cals	Chromium Compounds	Strongness for automobile and steel
Chemi	Silicates and Silica	Decline resulting from rebuilding supply chains
Inorganic Chemicals	Inorganic Phosphorus Compounds	Strongness in industrial uses, LCDs and semiconductors
Ino	Others	Solidness
	Phosphine Derivatives	Strongness in plant catalysts and phosphorus raw materials for QD
<u>s</u>	Agrochemicals	Net sales decline resulting from slippage in timing of delivery
nemica	Battery Materials	Net sales decline resulting from lowered crude oil prices.
Specialty Chemicals	Electronic Ceramic Materials	Strongness in automobile and telecommunication
Spec	Circuit Materials	Solidness for major customers
	High Purity Electronic Materials	Strongness in semiconductors and organic electronic materials
	Others	Solidness
	Leasing Business	Solidness
her	Air-conditioning Business	Strongness in chemical filters and quantum computers
Q	Book Store Operation	Weakness
	Others	Solidness

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#### **Consolidated Balance sheet - Assets**

_			(Millions of yen)
[Assets]	As of March 31, 2021	As of September 30, 2021	Change
Current assets	30,598	29,773	(825)
Cash and deposits	10,004	10,405	401
Notes and accounts receivable - trade	11,297	-	-
Notes and accounts receivable - trade, and contract assets	-	10,310	-
Inventories	8,788	7,893	(895)
Other	509	1,165	656
Non-current assets	39,598	40,576	978
Property, plant and equipment	30,874	31,739	864
Intangible assets	589	497	(92)
Investment securities	7,044	7,496	452
Other	1,091	844	(247)
Total assets	70,196	70,350	153

#### **Consolidated balance sheets - Liabilities & Net assets**

(Millions of ve	er	r
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_			(IVIIIIIOIIS OI YEII)
[Liabilities & Net assets]	As of March 31, 2021	As of September 30, 2021	Change
Current liabilities	17,525	17,793	268
Notes and accounts payable - trade	3,802	3,225	(577)
Short-term borrowings	8,300	8,776	475
Other	5,423	5,792	369
Non-current liabilities	13,595	11,587	(2,008)
Long-term borrowings	7,283	5,335	(1,947)
Retirement benefit liability	1,387	1,329	(58)
Deferred tax liabilities	2,173	2,485	312
Liabilities from application of equity method	424	288	(136)
Other	2,326	2,147	(179)
Total liabilities	31,120	29,380	(1,740)
[Net assets]			
Shareholders' equity	35,365	37,101	1,736
Accumulated other comprehensive income	3,709	3,867	158
Total net assets	39,075	40,969	1,894
Total liabilities and net assets	70,196	70,350	153
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#### **Consolidated Statements of Income**

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	Six months ended September 30, 2020	Six months ended September 30, 2021	Change	Change rate
Net sales	16,112	19,397	3,285	20.4%
Cost of sales	12,707	14,360	1,653	13.0%
Selling, general and administrative expenses	2,490	2,724	234	9.4%
Operating profit	914	2,312	1,398	153.0%
Non-operating income	147	129	(18)	(12.2%)
Non-operating expenses	136	119	(17)	(12.5%)
Ordinary profit	925	2,322	1,396	150.9%
Extraordinary income	-	552	552	
Extraordinary losses	41	45	4	
Profit before income taxes	884	2,829	1,945	220.0%
Income taxes - current	148	744	596	
Income taxes - deferred	85	59	(26)	
Profit	650	2,025	1,375	211.3%

#### **Consolidated Statements of Cash Flows**

	As of September	As of September
	30, 2020	30, 2021
I Cash flows from operating activities	2,824	1,217
Profit before income taxes	884	2,829
Depreciation	1,405	1,510
Gain on sale of shares of subsidiaries and associates	-	(552)
Changes in inventories	74	458
Other	461	(3,028)
II Cash flows from investing activities	(2,047)	582
Capital expenditure	(1,996)	(1,693)
Proceeds from sale of shares of subsidiaries resulting in change in scope of consolidation	-	2,227
Other	(51)	48
III Cash flows from financing activities	(711)	(1,378)
Changes in loans payable	(399)	(1,069)
Cash dividends paid	(307)	(306)
Other	(5)	(3)
Effect of exchange rate change on cash and cash equivalents	(4)	10
Net increase (decrease) in cash and cash equivalents	61	432
Cash and cash equivalents at beginning of period	9,315	9,962
Cash and cash equivalents at end of period	9,377	10,395
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# Forecast of Consolidated Financial Results for the Year Ended March 31, 2022

(There is no revision to the forecast for business performance.)

## Forecast of Consolidated Financial Results for the Year Ending March 31, 2022

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	Year ended March 31, 2021 Actual results	Year ending March 31, 2022 Forecast	Change	Change rate
Net sales	34,642	36,000	1,358	3.9%
Operating profit	2,783	4,000	1,217	43.7%
Operating profit margin	8.0%	11.1%	+3.1pt	
Ordinary profit	2,315	4,000	1,685	72.7%
Profit	2,182	2,600	418	19.1%
Earnings per share (Yen)	248.11	295.60	-	-
Cash dividends (Yen)	70	70	-	_
Capital expenditures	4,443	5,300	857	19.3%
Depreciation	2,875	3,200	325	11.3%
R & D expenses	1,223	1,300	77	6.3%

### Forecast of Earnings for the Year Ending March 31, 2022,

	, 50.5		(Mill	ions of yen)	
		Year ended March 31, 2021 Actual results	Year ending March 31, 2022 Forecast	Change	
Inorganic	Net Sales	14,257	14,470	213	
Chemicals	Operating Profit	434	830	396	
Specialty	Net Sales	15,151	17,900	2,749	
Chemicals	Operating Profit	1,517	2,330	813	
Leasing	Net Sales	913	913	0	
Business	Operating Profit	535	550	15	
Air- conditioning	Net Sales	3,399	1,875	(1,524)	
Business	Operating Profit	182	235	53	
Others	Net Sales	921	842	(79)	
Others	Operating Profit	68	55	(13)	
Total	Net Sales	34,642	36,000	1,358	
	Operating Profit	2,783	4,000	1,217	

**by Business** 

als	Chromium Compounds	Recovery tendency for automobile and steel
Chemic	Silicates and Silica	Decline resulting from the review of the supply chain
Inorganic Chemicals	Inorganic Phosphorus Compounds	Recovery for industrial use, strongness in LCDs and semiconductors
Ino	Other Inorganic Chemicals	Solidness expected
	Phosphine Derivatives	Increase in catalysts for plants, strongness in phosphorus materials for QD
S	Agrochemicals	Solidness
Specialty Chemicals	Battery Materials	Sales decrease due to decline in crude oil prices, solidness in quantity
Ity Ch	Electronic Ceramic Materials	Strongness for Automobile and communication
ecia	Circuit Materials	Solidness for major customers
Sp	High purity electronic materials	Strong demand for semiconductors and major customers
	Other Specialty Chemicals	Recovery in barium and others for industrial use
	Leasing business	Solidness
Other	Air-conditioning business	Unconsolidated after the third quarter due to selling of stocks
0	Book store operation	Weakness
	Other	Solidness



#### Cautions:

The forecasts of financial results and business plans included in the materials were based on the information available for us as of now and certain preconditions, and so they do not guarantee our future financial results. Actual financial results, etc., may differ from the forecasts due to a variety of reasons. Please make decisions on investment by user himself or herself.